

Case Study

Richmond Place Senior Living



CHALLENGE

Richmond Place Senior Living, part of the LCS network, faced the challenge of rising utility costs with Columbia Gas of Kentucky. The community needed to act quickly to secure budget stability and avoid further exposure to market volatility. With utility rates climbing, leadership sought an energy partner who could evaluate options promptly and deliver immediate and long-term savings—all while aligning with LCS's commitment to efficiency and sustainability.

APPROACH AND SOLUTION

As an Exclusive Vendor of LCS, Titan Energy was brought in to review invoices on July 24, 2024. By August 5, 2024, Titan Energy had already executed a 36-month natural gas contract for the community—a rapid turnaround that ensured Richmond Place could immediately capitalize on cost-saving opportunities.

AT A GLANCE

- ▲ **Location:** Kentucky
- ▲ **Building Type(s):** Senior Living Community
- ▲ **Services Performed:** Electricity Procurement
- ▲ **Community Savings:** \$48,000

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APPROACH AND SOLUTION CONTINUED

- ▲ **New Rate:** Secured at \$6.302 compared to the utility rate of \$9.634 (Columbia Gas of Kentucky).
- ▲ **Annual Projected Savings:** \$16,000
- ▲ **Total Contract Savings (Sept 2025 - Sept 2028):** \$48,000

Through fast action and deep market expertise, Titan Energy provided Richmond Place with long-term cost stability and measurable savings, reinforcing its role as a trusted energy partner across the LCS community network.

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